



# Information Technology Solutions

- Business-based Architectures
- Data Warehousing
- Enterprise Metadata
- Software Engineering
- Networking Solutions



Greentree offers extensive experience and expertise in developing and maintaining leading-edge IT solutions. On-site and in-house IT services include: systems engineering and structured analysis; CIO and CTO assistance; business intelligence; e-business strategies and rollout; database and internet design and maintenance; network continuity; systems integration; information security solutions; and computer forensics.

## Business-based IT solutions

Our primary objective is to help you achieve a competitive edge using business-based IT solutions. Our focus is on helping you operate more efficiently by finding innovative, new ways to streamline your IT systems and the business processes they support.

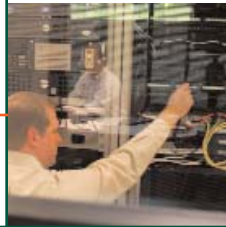
We know how to provide a good *business* solution that has the architecture, infrastructure, and applications in place to help you solve your operational problems, drive down your costs, and allow you to be more competitive and profitable.

## Data warehousing

Our *Data Warehouse Center of Excellence* gives us the ability to supply cost-effective data warehousing (DW) professional consulting services and rapidly roll out targeted pilot demonstrations to assist you in exploring the use of data mining techniques and other DW business intelligence tools.

Greentree offers a full range of integrated, enterprise-based DW products and services at highly competitive prices. These include: project managers and subject matter experts (SMEs) skilled in implementing successful DW solutions; technical DW skill sets, including certified NCR Teradata® Masters, Administrators, and Designers; NCR Teradata® system hardware and software; and business intelligence query tools.

**Greentree is an exclusive reseller of NCR Teradata® hardware and software.**



**Teamwork is the cornerstone of our business. Working internally or as part of a client's team, success is achieved through mutual cooperation, communications, loyalty, and respect.**



**"Greentree delivers outstanding value in terms of cost and performance; they invest energy in the outcomes they produce; and they bring knowledge mixed with innovation to their solutions."**

**—Agency Contract Administrator**



# Delivering quality, cost-effective, business solutions

**Greentree has a history of stability and controlled growth. In addition, most of the people who joined us in the early years are still with us today. Their professional success is based on merit; we work hard to provide an environment where they can grow and be rewarded for exceptional performance; and we consider each and every one of them a member of our extended family.**



*The Greentree Group is in the business of helping organizations like yours do a better job of assembling, moving, and managing information so that you can operate your business—or parts of it—more efficiently and more effectively. Our goal is to partner with you to understand your needs; to look for inconsistencies in your business processes; then, to bring the tools into your organization that you will need to improve those processes.*

*Greentree offers a broad range of technical and professional services. Our core competencies include business-focused strategies and solutions in three key areas—information technology, program management, and financial management. Our clients include the federal government, state and local agencies, and organizations in the private sector.*

*The exceptional people who make up the Greentree team are both seasoned professionals who bring many years of experience and in-depth knowledge, as well as younger, highly qualified individuals who are challenged and stimulated by the dynamics of our ever-changing marketplace. Both bring integrity, extraordinary skills, a high level of technical and business acumen, and a solid commitment to Greentree and its clients.*

*As our company continues to grow, our goal is to become your principal source for quality technical and professional support. Our vision is to achieve this goal by thoroughly understanding your project and program needs; by delivering the people and problem-solving tools needed to help you achieve your objectives; and by giving you that all-important competitive edge.*



*Samuel E. Greenwood  
Chairman*



# Program Management Solutions

- Requirements Analysis
- Program Control
- Logistics Support
- Strategic Planning
- Process Reengineering
- Change Management

**“Greentree personnel displayed exceptional leadership, and their expertise was paramount in the success of this very difficult process [Commander’s Directed Investigation]. My heartiest thanks for a job well done!”**  
—General, USAF



**We provide skilled, experienced individuals who know how to deliver projects on time, within budget, and on target—and who have a strong desire to earn and maintain your trust.**

Greentree offers a full spectrum of managerial and technical support for program management (PM) activities at both the strategic and operational levels. Our ongoing goal is to optimize your operational efficiencies; to strengthen your organization by properly assessing and/or anticipating program risks and costs; and to meet *or exceed* your expectations.

## Team expertise

We add value to your enterprise by bringing in PM professionals with extensive real-world experience, strong organizational skills, an exceptional ability to help you set achievable goals, and the in-depth knowledge and focus to complete the assigned tasks in a logical, controlled fashion—on time and within budget.

We bring a variety of PM skills, yet we also place a high value on building mutually beneficial relationships with you, our client. We make it a point to understand your way

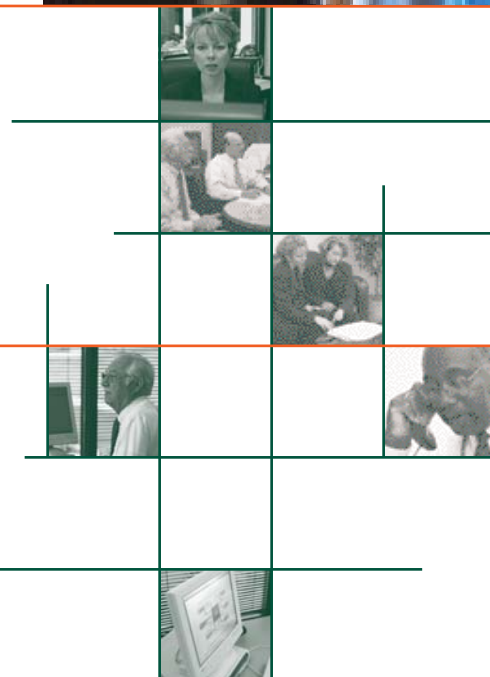
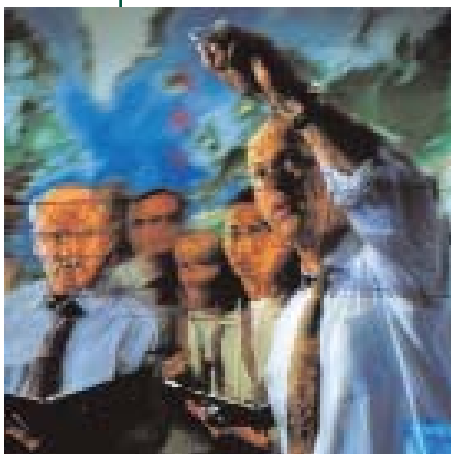


of doing business; we work hard to introduce fresh, new ideas into your organization without disrupting the flow of business; and we do everything possible to build your confidence in us and earn your trust.

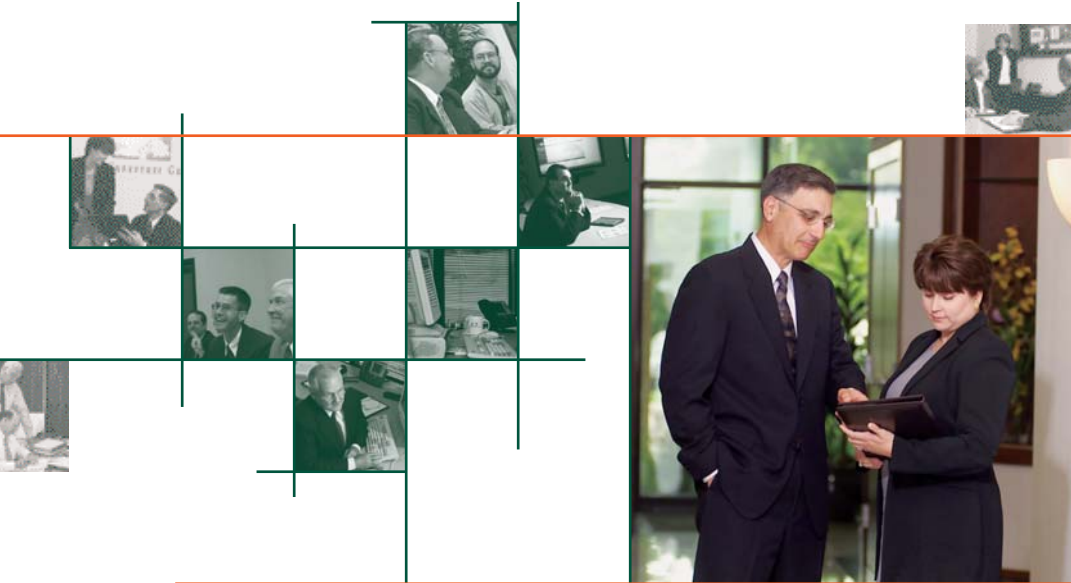
## Performance that counts

We give you a competitive edge in the PM arena by providing the experience, people, and knowledge required to understand both the scope and requirements of your project.

Greentree has built a solid reputation with the DoD, other government agencies, and clients in the private sector. PM venues have included: logistics; acquisition management; systems support; engineering; and strategic marketing.



# Financial Management Solutions



- Internal Audit Outsourcing
- Contract Reconciliation
- Profit Recovery
- Contract Performance
- Management Assistance Services
- Financial Controls
- CFO Support Services
- Corporate Compliance

"Greentree has built a solid business relationship with us based on trust and a genuine concern for our success."  
—Colonel, USAF

**We work as partners with our clients by establishing relationships that are based on mutually beneficial goals.**



One of our goals at Greentree is to provide you, our client, with financial management support that will help you: successfully contain program/project costs; prevent overspending; avoid costly delays; develop proven, objective methods for evaluating assets and liabilities; and give you a set of clear guidelines for improving both your financial processes and your return on investment.

## **CPA, CISA expertise**

Greentree's financial management team consists of a solid core of CISAs and CPAs who have extensive government and private sector experience in meeting a wide range of financial management

challenges. We work with you as a financial advisor or as your financial *partner*; our practices conform to AICPA and IIA standards; and we have a solid reputation as a company that can deliver quality, cost-effective, financial management solutions.

Utilizing proven internal auditing methodologies, our financial professionals can help identify, monitor, validate, and/or improve your contract compliance activities and other corporate financial practices.



## **Controlling costs**

In the financial arena, Greentree

can give you a solid competitive edge by: discovering better methods for recovering costs; by improving your business processes; and by uncovering wasteful and/or inappropriate financial practices.

As needed, we will integrate these changes into an ongoing financial management plan designed to meet industry standards and your specific organizational requirements.

**The Greentree Group has been providing technology-enabled business solutions for organizations like yours since 1993. For more details, contact a Greentree representative. Or visit us at: [www.greentreegroup.com](http://www.greentreegroup.com).**



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