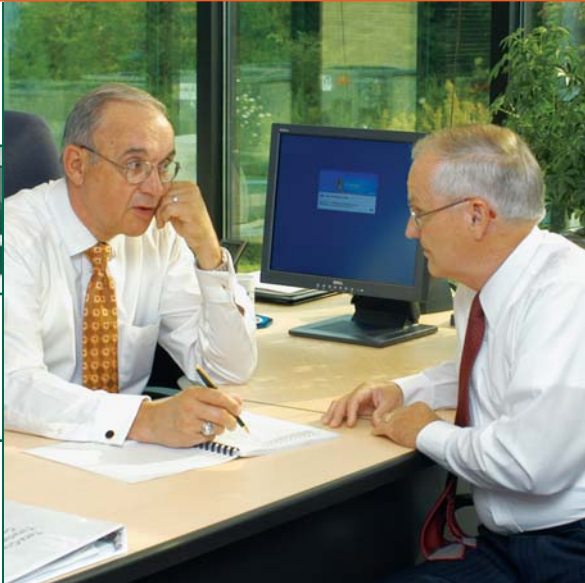


Professional, cost-effective

Financial Management Solutions



THE GREENTREE GROUP

The Competitive Edge Solution®

Delivering targeted, business-based FM solutions for your operation

In today's challenging financial environment, CFOs and others are constantly looking for newer and better ways to: contain costs; reduce overspending; manage assets/liabilities; recover profits; minimize project delays; and optimize their ROI. How these key issues are met and resolved will clearly have a long-term effect on any business.

Organizations like yours can benefit from the services provided by a quality financial management (FM) group. Experienced FM professionals can help establish guidelines and methods for meeting a wide range of financial challenges such as these—as well as provide expert support on a continuing basis.

The Greentree Group can help develop a business-based, cost-effective FM solution for you and your organization. We can give you: the skills and professional support needed to keep your plan on target and within budget; leading-edge tools for identifying, monitoring, and validating your progress; and our ongoing commitment to your success.

“Greentree provided the cohesion and continuity between DFAS activity and multiple organizations within the Air Force during a long and complicated process.”

—General, USAF



Management assistance services

Organizational growth often leads to operational inefficiencies, process redundancies, and overspending. Greentree professionals have extensive knowledge and expertise in locating the source of these problems (e.g., through applied auditing procedures), correcting them, and helping organizations become more effective and efficient.

We work with you as a financial advisor or as your partner in recommending the most cost-effective tools and procedures. We provide expertise through our core of highly experienced CISAs and CPAs; our practices conform to AICPA and IIA standards; and, as needed, we provide supplemental support through cost-effective, value-added outsourcing.



Contract performance/reconciliation

Greentree FM professionals can help identify, monitor, validate, and/or improve your contract performance/reconciliation activities. We provide methodologies that will help you adhere to established performance guidelines; help set up a plan for measuring schedule and budget milestones; look for new methods for improving contract performance; and help you save both time and money in the process.

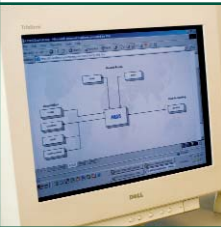
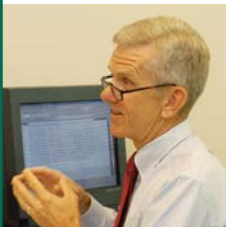
In addition to our extensive contract performance background, we also utilize the full range of contract reconciliation tools, metrics, and techniques to assist you in reconciling contract-related program/project tasks in a timely fashion to include: MOCAS, BQ, and CPAS systems information, as applied by the Contract Analysis System Tool developed by DFAS.



“Greentree personnel displayed exceptional leadership, and their expertise was paramount in the success of this very difficult process [Commander’s Directed Investigation]. My heartiest thanks for a job well done!”

—General, USAF

Greentree’s financial areas of expertise include: internal audit outsourcing; contract reconciliation; profit recovery; contract performance; management assistance services; financial control; CFO support services; and corporate compliance.



Greentree FM professionals are focused on helping you and your organization meet—or exceed—specific financial goals. We do this by providing the personnel and tools you will need to: successfully contain program/project costs; prevent overspending; avoid costly program/project delays; develop proven, objective methods for managing assets and liabilities; and set clear guidelines and procedures for improving your business processes.

Profit recovery

Greentree personnel have extensive DoD experience in helping clients face a variety of profit recovery challenges, including: completion of Commander’s Directed Investigation for the US Air Force; recovery of vendor discounts for the Army and Air Force Exchange Service; and funds recovery for the US Air Force Materiel Command.

Profit recovery techniques include: A/P and A/R transaction reviews; verification of vendor transactions and agreements; validation of contract terms and conditions of vendors/suppliers; and process changes to generate additional profits.

Governance

Greentree FM professionals can develop a review of financial reporting and guidance to provide assurance that you and your organization are meeting, or exceeding, financial reporting and/or organizational policies.

We specifically focus on laws, regulations, policies, and procedures that set guidelines for the programs, processes, systems, activities, and other financial instruments and procedures used in your organization. Adherence to the SEC and other government directives is a key component to Greentree’s compliance approval process.

Acquisition financial support

Greentree provides financial professionals who are exceptionally qualified and highly experienced in acquisition-related financial activities.

Greentree financial experts have provided quality professional support to numerous DoD operations for many years, and we are thoroughly familiar with current strategies and command and operational needs. Our experience and expertise, however, extends into the private sector—particularly with clients who have complex acquisition systems and who require in-depth technical and professional support services.

Greentree acquisition-related financial support includes:

- cost estimating
- cost-related research
- total cost of ownership
- activity-based costing
- systems acquisition reporting
- earned value analysis

As needed, we support the development of all Greentree FM solutions with complementary IT and PM skill sets. These include: data warehousing; software engineering; networking; program control; logistics support; process re-engineering; and change management.



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